



the**performance**tree  
Our Experts, Your Success

## Relationship Management

Delivered by Franklin Covey

### » Overview

The key areas of focus for this Advanced Skills Workshop are:

- ▶ Building trust within client relationships;
- ▶ Bringing structure to conversations to stimulate a client's thinking and produce high quality decisions;
- ▶ Creating mutual understanding rather than guessing, telling or accepting the client's need;

The format of the day has been designed to provide a range of practical tools, frameworks and suggestions that participants can apply the next day while allowing the time and opportunity for participants to share experiences which will be an integral part of the learning process.

### » Cost

£600+VAT

### » Get in touch with us

Call us at **08455213747** or [click here](#) to fill the form.