



the**performance**tree
Our Experts, Your Success

Focus: Achieving your highest priorities

Delivered by Franklin Covey

» Summary

This 1-Day course teaches productivity skills integrated with a powerful planning system which helps employees clarify, focus on and execute highest priorities. It includes a pre-assessment, tools and resources and a practical emphasis on using planners, PDAs and other organisational tools to maximum effect.

» Outcomes

FranklinCovey's FOCUS: Achieving Your Highest Priorities

- ▶ Stay focused and effective with a reliable planning system that focuses on value-aligned time management and integrates various productivity tools.
- ▶ Apply a planning process that gets better results based on execution and priorities.
- ▶ Reduce stress by recognising and eliminating distractions, low-priority activities, and competing demands on your time.
- ▶ Achieve balance and renewal, avoiding burnout and frustration.

» Challenge

Are your employees able to clarify, focus on and execute their highest personal and professional priorities?

More often than not, individuals' top priorities, especially those grounded in values, aspirations, and professional objectives, are obscured by competing demands on their time and attention. Staying focused on the highest priorities in a busy and complex world is a challenging requirement.

When Effort Isn't Aligned With Priorities

What is the optimal balance between working hard and working smart? When effort isn't aligned with an individual's top, value-based priorities, it becomes increasingly easy to keep busy with unimportant things. Even modern-day technologies, intended to liberate individuals, often trap them in an onslaught of information and clutter. As a result, rather than responding proactively to the highest priorities and what is truly important, employees often become distracted and feel pressure to react to situations perceived as urgent.

» Solution

FOCUS: Achieving Your Highest Priorities

This one-day, facilitator-led workshop teaches productivity and time-management skills. This powerful training, based on FranklinCovey's world-renowned time-management principles, helps employees clarify, focus on and execute their highest priorities.

This workshop includes:

- ▶ A FranklinCovey Planning System designed to integrate a FranklinCovey planner, PDAs and other productivity tools.
- ▶ Technological best practices to help participants manage the onslaught of information.
- ▶ A goal-setting process to help participants become – and remain – more focused on top priorities.
- ▶ A FOCUS Assessment to personalise the workshop content and measure personal productivity improvement.
- ▶ A FranklinCovey resource CD-ROM, which provides an interactive tool for designing a custom planning system.

» What You Learn

- ▶ FranklinCovey's world famous time management principles.
- ▶ Master the skills of planning your weeks and organising your days so your time is spent on tasks that really matter.
- ▶ How to clearly define your goals and break them down into key tasks.
- ▶ The ability to reduce stress by eliminating unnecessary activities.
- ▶ Skills for mastering information management with a proven planning system.
- ▶ How to balance work and life priorities.

The Productivity Pyramid

There are four steps to focusing your time on what you value most and what you want to accomplish. These steps will help you establish an enduring, values-based foundation for everything you do.

- ▶ Identify Values
- ▶ Set Goals
- ▶ Plan Weekly
- ▶ Plan Daily

Three Steps to weekly Planning

- ▶ Review Roles
- ▶ Choose big rocks
- ▶ Schedule the week

Three Steps to Daily Planning

- ▶ Check today's appointments
- ▶ Make a realistic list
- ▶ Prioritise (ABC, 123)

» Cost

A 1-Day workshop £410+VAT

» Get in touch with us

Call us at **08455213747** or [click here](#) to fill the form.