



theperformance**tree**
Our Experts, Your Success

The 7 Habits of Managers

Delivered by Franklin Covey

» Summary

This fresh new learning programme offers new and experienced managers a framework for developing and applying the management behaviours needed to build high-performing teams and organisations. This 2-Day programme is business focused and incorporates pre- and post-assessment, a resource CD of management tools and FranklinCovey's Management Essentials book, packed with useful learning and application ideas.

» Outcomes

Participants in FranklinCovey's The 7 Habits for Managers workshop will be able to:

- ▶ Increase resourcefulness and initiative
- ▶ Define the contribution they want to make in their role as managers
- ▶ Manage performance through a balance of accountability and trust
- ▶ Give constructive feedback
- ▶ Improve team decision-making skills by embracing – even encouraging – diverse viewpoints

» Challenge

Many of today's leaders are still mentally in the Industrial Age.

Too many management assumptions are rooted in the outdated mindset that people are to be controlled. We now live in the Age of Knowledge Work. Workers are more educated and have far more choices than ever before about where to work, and who to work for. According to management expert Peter Drucker, this new age represents “an unprecedented change in the human condition. For the first time—literally—substantial and rapidly growing numbers of people have choices. And society is totally unprepared for it.”

» Solution

The 7 Habits for Managers is a unique, new approach to management development that helps your management team move from getting good results to getting great and enduring results. Just about anyone can get results for a quarter or two. But it takes an

exceptional manager to unleash the potential of the team and “write a new story” of success.

FranklinCovey’s The 7 habits for Managers workshop is an intensive application oriented learning experience that focuses on the fundamentals of great leadership. This workshop gives new and experienced managers a set of tools that will help them meet all of today’s management challenges including:

- Conflict resolution
- Prioritisation
- Performance management
- Accountability and trust
- Execution
- Collaboration
- Team and employee development

‣ Tools for Highly Effective Managers

The 7 Habits for Managers workshop is taught as a two-day, facilitator-led workshop in a public or onsite setting. Certification is available for clients wanting to teach this programme to their organisation. The 7 Habits for Managers workshop follows a reinforced learning process that includes:

- An optional pre- and post- 360o assessment to measure management effectiveness
- A rich, comprehensive participant guidebook
- A Management Essentials book with insights on the role of the manager
- An audio CD with Stephen R. Covey explaining how The 7 Habits apply to managers
- Paper and electronic versions of the tools introduced in the workshop

‣ Tools for Highly Effective Managers

How does The 7 Habits of Managers differ from traditional leadership training? compare for yourself:

Traditional	7 Habits for Managers
The "Industrial-Age" approach: providing generic "skills and techniques" needed to control employee behaviour.	The "Age of Knowledge Work" approach: unleashing the potential of team members, freeing them to make their best contribution
Management without the foundation of character training and the discipline to manage themselves first.	Managers who work on their character, who manage themselves effectively before trying to lead others.
Managers trained to a standard of minimal competence - who then give minimally back to the organisation.	Managers bring their "whole selves" to work, define their unique contribution, and who achieve great and enduring results.

‣ Build a Foundation of Effectiveness

- The 7 Habits for Managers workshop is a powerful application of the 7 habits to the role of the manager.
- To deepen understanding of The 7 Habits principles and to build a foundation of individual effectiveness, participants are encouraged to enrol in The 7 Habits of

Highly Effective People signature Programme in conjunction with The 7 Habits for Managers workshop.

- ▶ help your managers write a new story with this powerful workshop from FranklinCovey, the recognised leader in developing effective leaders, effective employees, and effective organisations.

» **Cost**

A 2-Day workshop £970+VAT

» **Get in touch with us**

Call us at **08455213747** or [click here](#) to fill the form.